

2010 KINSEY REPORT

"CROSSOVER" CATEGORY

"CROSSOVER"

PARTS DESCRIPTION		TOYOTA	NISSAN	SUZUKI	CHEVROLET	DAIHATSU	PEUGEOT	NISSAN	VW	SUBARU	HYUNDAI	LAND ROVER
PRICES INCLUDE VAT		AVANZA 1.5 SX	LAVINA 1.6	SX 4 2.0i	CAPTIVA 3.2	MATERIA 1.5	3008	X TRAIL 2.5	TIGUAN 1.4 Tsi	FORESTER 2.5	IX 35	FREELANDER 3.2 S
			ACENTA		LTZ AUTO		1.6 PREMIUM	4 X 4 SE	TREND & FUN	XS	GLS	AUTO
RETAIL SELLING PRICE	R	159 100,00	162 500,00	209 500,00	417 650,00	169 995,00	282 100,00	341 900,00	325 200,00	338 000,00	264 900,00	413 000,00
PARTS BASKET AS % OF SELLING PRICE		31,39%	35,53%	34,30%	17,27%	42,66%	27,30%	25,97%	27,51%	26,91%	39,49%	28,20%
AIR FILTER	R	222,03	291,92	240,71	163,82	404,39	133,11	132,24	244,78	257,06	277,13	339,61
OIL FILTER	R	115,31	166,91	89,21	264,69	137,79	109,33	170,54	212,56	92,37	57,93	178,43
FUEL FILTER	R	537,64	N/A	N/A	408,78	N/A	N/A	N/A	N/A	48,43	N/A	N/A
SPARK PLUG EACH	R	62,40	118,98	44,45	76,46	158,48	111,38	121,84	192,23	192,60	80,47	123,76
R/H WIPER BLADE	R	137,85	86,61	248,91	189,64	66,95	313,76	176,43	217,80	268,73	58,48	340,88
L/H WIPER BLADE	R	94,21	77,08	201,64	220,68	69,80	295,86	149,96	217,80	175,26	56,42	340,88
FRONT BRAKE PADS	R	728,84	806,06	1 505,94	1 110,59	1 263,11	778,68	993,15	1 594,26	1 482,51	2 107,52	1 435,47
REAR BRAKE PADS/SHOES	R	489,07	488,52	740,67	741,83	598,20	935,02	716,27	990,59	976,48	1 499,78	1 049,67
SUB TOTAL : A		2 387,35	2 036,08	3 071,53	3 176,49	2 698,72	2 677,14	2 460,43	3 670,02	3 493,44	4 137,73	3 808,70
CAM BELT / TIMING CHAIN	R	789,06	323,84	903,90	733,75	818,33	428,15	1 726,70	466,80	929,37	693,71	1 054,14
FRONT BRAKE DISC	R	551,44	1 333,52	1 131,01	1 695,54	1 915,30	1 544,23	1 739,39	926,26	1 333,77	2 153,82	760,43
REAR BRAKE DRUM / DISC	R	642,78	1 131,75	967,69	1 688,50	1 770,07	1 802,11	2 256,88	766,39	1 167,09	1 342,85	771,94
FRONT SHOCKABSORBER / STRUT	R	654,39	1 028,31	1 737,01	1 732,46	1 802,85	1 258,34	2 303,67	2 200,43	1 046,66	1 435,96	2 073,26
REAR SHOCKABSORBER / STRUT	R	280,63	650,93	1 583,13	1 738,67	1 016,14	10 680,36	1 445,37	1 954,22	3 249,81	2 091,22	1 658,52
CLUTCH PLATE	R	1 145,97	1 298,12	1 304,47	AUTO	1 819,85	2 004,91	1 710,00	6 350,07	1 517,55	2 384,65	AUTO
PRESSURE PLATE	R	769,84	1 553,32	1 277,47	AUTO	788,53	KIT	1 856,85	KIT	1 670,41	2 077,52	AUTO
CLUTCH RELEASE BEARING	R	479,88	529,64	1 002,49	AUTO	550,13	KIT	1 374,75	1 369,99	384,42	345,35	AUTO
FAN BELT	R	956,68	273,28	722,53	486,43	630,99	428,15	441,13	496,20	198,71	664,60	131,27
SUB TOTAL : B		6 270,67	8 122,71	10 629,70	8 075,35	11 111,19	18 146,25	14 854,74	14 530,36	11 497,79	13 189,68	6 449,56
BONNET	R	2 003,47	2 393,01	3 618,09	5 414,21	2 401,74	4 488,67	4 553,66	6 033,11	4 476,30	9 480,59	8 519,76
FRONT BUMPER SKIN	R	1 783,84	3 101,12	5 997,51	2 803,55	3 609,31	4 486,62	2 023,54	4 000,81	3 466,98	4 886,04	7 797,38
GRILLE	R	649,09	2 658,42	729,92	2 481,23	1 212,57	746,29	1 796,32	1 770,64	4 804,07	792,93	WITH BUMPER
L/H FRONT FENDER	R	1 124,58	1 823,16	1 692,51	2 533,55	1 730,87	2 389,46	3 217,05	2 650,85	1 492,10	2 539,85	5 402,60
WHEEL RIM	R	901,84	1 167,80	3 263,12	3 169,43	4 065,51	1 650,00	8 208,75	6 334,58	4 354,08	5 880,46	5 919,19
L/H HEADLIGHT ASSEMBLY	R	2 467,35	2 208,67	3 052,89	2 639,05	2 629,84	2 743,82	3 200,87	6 636,25	4 352,55	5 696,57	3 535,11
FRONT WINDSCREEN	R	5 360,88	2 727,58	7 081,96	4 976,26	2 504,58	2 969,30	5 537,08	3 753,68	3 984,66	2 317,03	7 704,34
RADIATOR	R	3 668,02	3 416,16	5 617,44	3 719,43	8 326,31	3 056,49	5 188,88	3 944,63	5 524,76	6 233,88	5 239,67
R/H FRONT DOOR	R	3 974,62	3 459,67	3 517,62	4 900,29	5 420,69	5 636,46	5 188,38	7 370,83	5 766,59	7 228,96	11 709,83
R/H REAR DOOR	R	3 410,24	3 021,75	4 788,00	4 866,59	4 521,72	5 636,46	5 188,38	6 068,37	5 606,41	6 925,74	10 408,67
R/H FRONT MIRROR HOUSING	R	986,29	652,39	1 868,22	1 959,42	1 811,38	1 890,80	558,12	1 725,66	2 239,09	3 164,55	2 811,78
R/H FRONT WINDOW GLASS	R	1 063,73	1 294,01	1 094,44	1 894,57	1 221,00	639,39	3 200,00	987,37	3 699,21	2 354,01	2 021,46
REAR BUMPER SKIN	R	1 898,94	2 732,31	2 437,53	3 124,16	3 126,30	4 138,27	2 229,84	4 041,56	3 466,98	5 640,49	6 341,30
L/H REAR FENDER	R	3 258,11	9 728,70	3 137,76	5 111,40	3 555,64	5 976,32	4 881,43	4 804,92	6 762,53	9 320,18	10 805,19
BOOT LID / TAILGATE	R	3 610,15	3 791,53	7 186,68	5 555,55	7 096,66	5 736,77	6 966,24	6 369,91	6 885,84	9 026,09	12 595,77
L/H TAIL LIGHT ASSEMBLY	R	1 363,61	1 296,76	1 200,08	1 998,49	1 529,61	2 016,80	1 851,02	1 242,96	3 009,90	2 980,66	2 209,48
REAR WINDSCREEN	R	3 754,28	2 099,17	1 868,22	3 732,45	3 949,87	2 001,21	7 687,31	3 512,29	6 069,22	2 819,60	3 194,87
SUB TOTAL : C	R	41 279,04	47 572,21	58 151,99	60 879,63	58 713,60	56 203,13	71 476,87	71 248,42	75 961,27	87 287,63	106 216,40
TOTAL : A + B + C	R	49 937,06	57 731,00	71 853,22	72 131,47	72 523,51	77 026,52	88 792,04	89 448,80	90 952,50	104 615,04	116 474,66

SHOES	SHOES	PADS	PADS	SHOES	SHOES	PADS	PADS	PADS	PADS	PADS	PADS
CHAIN	CHAIN	CHAIN	BELT	CHAIN	BELT	CHAIN	CHAIN	BELT	CHAIN	CHAIN	CHAIN
DRUM	DRUM	DISCS	DISCS	DRUM	DRUM	DISCS	DISCS	DISCS	DISCS	DISCS	DISCS
NETT PRICES		2 PIECE		SELF LEVELLING COMPLETE UNIT		P G GLASS NETT PRICES		NETT PRICES			